



Based in Switzerland, Green Motion SA is a renowned and rapidly growing international company that has been pioneering the design and production of charging systems for electric vehicles since 2009.

It manufactures charging stations, designs management software for charging networks, operates charging stations and serves as an electric mobility service provider. Green Motion creates breakthrough technologies, including charging stations for electric planes and onboard chargers for the automobile industry.

Green Motion SA operates its own network of charging stations under the "evpass" brand. evpass has become Switzerland's most extensive network as well as one of the leading EV charging hub in Europe. Read more at : www.greenmotion.ch

Within our passionate team based in Le Mont-sur-Lausanne, we are looking for a Sales Engineer. You will provide technical support to sales and marketing teams to ensure that our charging solutions' value proposition meets customer's requirements. You will need to have a strong technical background, a solid business acumen and be sales oriented.

SALES ENGINEER

Key responsibilities

- Support sales teams members to present technical solution (hardware and software) to our clients in a compelling way
- Recognize market trends and draw conclusions in terms of future development
- Establish a link with the sales & R&D department
- Collaborate to the establishment of national and international sales forecasts
- Participate in trade fairs both in Switzerland and abroad
- Edit ROI calculation for specific projects or offers
- Compile and assess various statistics and documents
- Establish use cases
- Provide training and produce support material for partners/distributors in collaboration with the marketing team
- Provide high quality pre-sales technical assistance and product education
- Support international partners & customers answering technical questions
- Ensure claims and technical specifications' consistency across product portfolio, touch-points and sales channels
- Strong collaboration with R&D, sales and marketing

Your profile:

- **Technical education and background**, preferably in mechanical or electronics, completed by a commercial/business education.
- **Ability to simplify and make sense of complex information**
- Excellent project management skills with a strong team spirit
- Excellent communication and presentation skills
- Open-minded and very positive can-do attitude
- Analytical, detail-oriented and problem-solving attitude with a flexible mindset
- Interest in electric mobility domain, appreciate challenges & technical excellence
- Fluent **in English** and French, all other languages is a strong asset

What we offer

- An great opportunity to collaborate in a fast-growing company where personal & professional development are valued
- Thrive in a stimulating, dynamic and fast paced environment
- Be part of an innovative company and make a real difference
- A young and dynamic agile team where transparency, respect and teamwork are valued

Do you recognize yourself in this profile? Are you up for a new challenge?
We look forward to receiving your application.

[**Apply Online**](#)